



A Visionary Driven By Passion



DR. HABIL KHORAKIWALA

Chairman, Wockhardt Group

A Visionary Leader

A keen disciple of 'Change Management', Dr. Habil Khorakiwala has single-mindedly steered Wockhardt in becoming the first true healthcare group from India. His visionary and astute leadership resulted in Wockhardt emerging as a leading pharmaceutical and biotechnology conglomerate, driven by research and strategic thinking on a global scale.

Wockhardt has transformed into India's leading research-based global healthcare enterprise with relevance in the fields of Pharmaceuticals, Biotechnology, Nutraceuticals, Dermato-Cosmeceuticals, Cardiology and a chain of advanced Super Speciality Hospitals.

Born in Bombay (now Mumbai) in 1942, Dr. Habil Khorakiwala is the eldest son of the Late Fakhruddin T. Khorakiwala, Chairman of the erstwhile Akbarally's chain of departmental stores and a former Sheriff of Mumbai.

His Education

After schooling in Mumbai, Dr. Habil Khorakiwala majored in Pharmacy from the L M College in Ahmedabad. He later acquired a Masters Degree in Pharmaceutical Science from Purdue University, USA and thereafter completed an Advanced Management Programme at the Harvard Business School in Boston, USA.

He was honoured and bestowed by the Purdue University, their prestigious title of 'Distinguished Alumnus' for significant contribution to the Profession of Pharmacy and most recently, he was conferred an Honorary Doctorate by his alma mater. Dr. France Cordova, President said, "This doctorate is given very rarely and only to the most deserving individuals who have made an outstanding contribution to humanity." And Dr. Craig Svensson, Dean, Pharmacy College, Purdue University very proudly mentioned, "This honorary doctorate becomes extra special because for the first time in the last 125 years since the institution of this college has an international non-American been awarded this most prestigious honour and award. This makes it a truly outstanding achievement."

Passionate about Momentum & Growth

On his return to India, Dr. Habil Khorakiwala took over the reins of a small Mumbai firm making OTC (Over-The-Counter) medications, employing about 20 people, with annual revenues of around ₹4 lakh. Since then, under his leadership, Wockhardt has grown in to a true Indian Multi-National Company.

Today...

- Wockhardt is a ₹37.5 billion (US \$841 million) pharmaceutical company as per the latest Annual Report 2010-11. It has full-fledged offices and manufacturing plants in India, UK, Ireland and USA marketing presence in emerging markets of Russia, Brazil, Vietnam, Myanmar, Sri Lanka, and the African countries of Kenya, Ghana, Nigeria and Tanzania. With 4 research centres and 14 manufacturing plants dotting various countries and continents, the multi-cultural, multi-ethnic workforce of 7500 people from 14 nationalities are engaged in fulfilling Wockhardt's vision – To become the most admired healthcare group from India.
- Wockhardt is amongst the top Indian pharmaceutical companies with a multi-disciplinary R&D programme and quality products with international alliances and joint ventures. The company's products are sold in over 100 countries.

- Wockhardt is in the forefront of Intellectual Property creation with 1,411 patents filed till date, of which 145 patents have been granted. Its capability and commitment in pursuing Intellectual Property has been recognised by the Government of India for three years in a row, with an award for the maximum number of 'Patent filings and Grants from India'.
- Wockhardt was also the first mover in Biotechnology in India, and became the first Asian company and the third in the world to synthesise, manufacture and successfully market recombinant insulin. Dr. Habil Khorakiwala's foresight in venturing into biotechnology is bearing much fruit with Wockhardt becoming only the 1st company in the world after the innovator to launch a recombinant long acting human insulin analogue, glargine called Glaritus. Wockhardt's biotech park in Aurangabad was formally inaugurated by the then President of India, Dr. APJ Abdul Kalam.
- Wockhardt was adjudged as one of India's Business Superbrands by a UK-based organisation that tracks reputed corporate brands. It has the rare distinction of being the only pharmaceutical company in India to win this coveted recognition and twice in a row.
- Wockhardt acquired UK-based Wallis Laboratory and CP Pharmaceuticals, Pinewood Healthcare in Ireland, Negma Laboratoires in France and Morton Grove Pharmaceuticals in USA. In India, it acquired Merind India from the Tata Group.
- Wockhardt has also entered into in-licensing agreements with other pharma companies from the US, Europe and Japan.
- Wockhardt Hospitals has an exclusive association with Partners Harvard Medical International (PHMI), the international arm of Harvard Medical School, Boston, USA. This allows it access to Harvard's expertise and experience in the field of surgery and medical services, as well as in developing hospitals of excellence through out the world.

His Management Style

Dr. Habil Khorakiwala strongly advocates that the only way towards fast growth is to be 'Customer Focussed'. This customer-centric approach has filtered down to every decision and action in Wockhardt.

His signature style is much evident in the management processes at Wockhardt i.e. open culture, participative management practices, innovations, continuous improvement, speedy response, empowerment and enjoying one's job - are all hallmarks of Wockhardt's culture.

Involved in Industry & Nation Building

- Chairman, Board of Governors, Centre for Organisation & Development, Hyderabad.
- Past President of FICCI (Federation of Indian Chambers of Commerce & Industry), the largest & oldest apex business organisation in India with a membership of 83,000 companies. It has joint business councils with 79 countries in the world.
- Past President of IPA (Indian Pharmaceutical Alliance), the leading association of research-based Indian Pharmaceutical Companies.
- Past President of Rotary Club, Bombay North
- Past President of IDMA (Indian Drug Manufacturers Association)
- Past Chairman of the Pharmaceutical committee of both, FICCI and CII

Nominated by Government of India

- Member of the National Manufacturing Competitiveness Council set up by Dr. Manmohan Singh, Prime Minister of India
- Nominated by Govt. of India to the National Managing Committee, Indian Red Cross Society
- Nominated by the Prime Minister of India to the Advisory Board of CSIR [Council of Scientific and Industrial Research] in New Delhi
- Member of BOT (Board of Trade) instituted by the Government of India under the Ministry of Commerce & Industry
- Nominated by the Government of India as member of the Board of Directors of NIPER (National Institute of Pharmaceutical Education and Research)

A Distinguished Speaker

- World Economic Forum, Davos
- India Economic Summit, World Economic Forum
- 7th Annual HBS Healthcare Conference, Harvard Business School
- London Business School
- Economic Times – NDTV International Trade Forum, India
- NDTV 'Uncommon Ground'
- NDTV 'Question Time'
- India-Scotland Business Forum, Edinburgh
- 3rd Annual International Conference of Drug Discovery & Clinical Development

Awards

For his contribution to Indian business and industry, Dr. Habil Khorakiwala has received many prestigious awards, few amongst them are:

- In 2008, the UK Trade & Investment at the India Business Awards 2008 named him the 'Entrepreneur of the Year'. This award was presented for his outstanding contribution in steering his company through a successful internationalisation programme and for transforming it into a global enterprise. It acknowledges and recognises an Indian who has demonstrated entrepreneurial spirit and business success in the UK
- The Lifetime Achievement Award of the Pharma Excellence Awards 2006 – an Express Pharma initiative of the Indian Express Group of Newspapers.
- Dr. Habil Khorakiwala has been featured in a book titled 'India's Greatest Brand Builders' authored by Dr R L Bhatia of Centre for Change Management (2005)
- The Ernst & Young Entrepreneur of the Year Award 2004 in the 'Healthcare and Life Sciences' category.
- Rotary Award received for Vocational Excellence (2003 – 2004)
- Awarded the Top CEO 2002 by the Institute of Marketing & Management (IMM), New Delhi.

- The Life Time Achievement Award by the International Medical Integration Council (2003).
- The Giants 2003 Award for outstanding contribution to business and industry.
- Lifetime Achievement Award by the Indian Analytical Instruments Association (ANACON) for his 'Contributions in Research and Industry'.
- He received the Shiromani Vikas Award for his 'Outstanding and Inspiring Contribution towards National Development' at the hands of Mother Teresa (1992)

International Honour

Dr. Khorakiwala was recently appointed as the Honorary Consul General of Sweden in Mumbai.

Committed to Investing in Society

Wockhardt under the able leadership of Dr. Habil Khorakiwala has done some outstanding work as a part of its CSR activities through Wockhardt Foundation. Social and moral causes, programmes and initiatives have been undertaken for the upliftment of the weaker section of society. Dr. Khorakiwala has always believed in leveraging his core expertise in the field of Healthcare to connect and reach-out directly to people.

Wockhardt's CSR arm under Wockhardt Foundation has touched in a short period of time; 43 million lives through its various medical and social programmes and initiatives.

Family

Habil Khorakiwala is married to Nafisa. He has three children – Huzaifa, Dr. Murtaza and Zahabiya, and three grandchildren. He is a committed family man and makes it a point to spend quality and sufficient time with his family. He has been an inspiration to his children to learn human values and has motivated them to higher achievements in life.

Personal Interests

Habil Khorakiwala's interests include reading, swimming, management studies and philanthropy.